

Building a Better Granting Program

Hudson Headwaters Health Foundation's Innovation Grant Program

Background

- Hudson Headwaters Health Network (HHHN)
- Nonprofit system of 19 Community Health Centers
 - Serves 5600+ square miles of ADK North Country & Glens Falls region; all of Warren County & parts of Clinton, Essex, Hamilton, Saratoga and Washington counties; rural and medically underserved
 - "Safety Net" provider and often the sole medical provider for communities
 - Mission: "to provide the best health care, and access to that care, for everyone in our communities" independent of income or insurance coverage. To learn more visit: <https://www.hhhn.org/>

Hudson Headwaters Health Foundation

- Helps further HHHN's mission through fundraising, "friend-raising" and grant-making programs Innovation Grant Program
- Foundation program providing grants of up to \$2500 to Network providers & staff for projects furthering the Network's mission



"HHHN Heart Graphics" Hudson Headwaters Health Network, Hudson Headwaters Health Foundation, 9 Mar. 2018, www.hhhn.org/support/.

29 Innovation Grants received by 13 different departments since 2017

Methods

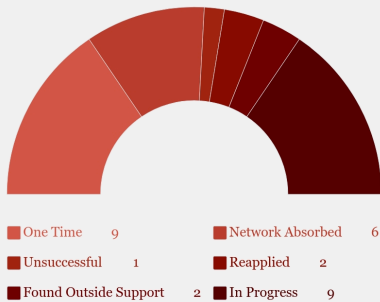
- Review grant applications and reporting materials for all Innovation Grants given since program inception in 2017
- Conduct background research on patient population needs
- Interview recipients to learn more about their projects & get feedback on the program itself
- Interview Foundation board and Granting Committee members to hear their thoughts and desires for the program

Project Goals:

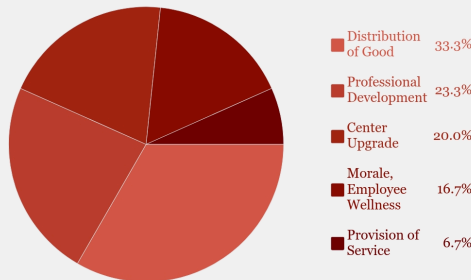
Assess impact thus far & identify further opportunities

Findings

Innovation Grants Funded So Far



Program Types



75% of programs eventually absorbed by the Network were proposed by the admin department

All programs taken on by the Network were focused on improving Quality of Care

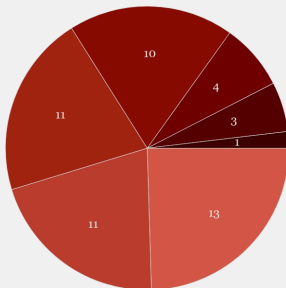
No program providing or subsidizing a good or service was taken on by the Network, but these programs were most successful in finding outside sources of funding

Each center benefited by at least 5 projects on average, centers benefited by 7 projects

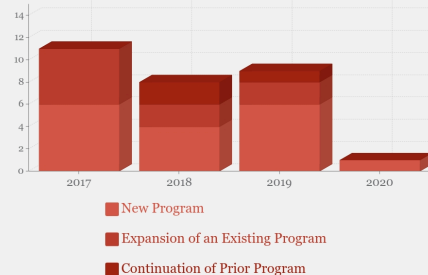
Of the 13 departments who have received grants, 69.2% have received more than one

Targeted Core Value

- Quality of Care 24.5%
- Recruitment, Retention & Professional Development 20.8%
- Expanding Access 20.8%
- Population Health 18.9%
- Collaboration 7.5%
- Break Even 5.7%
- Health Care/Efficiency 5.7%
- "All Values" 1.9%



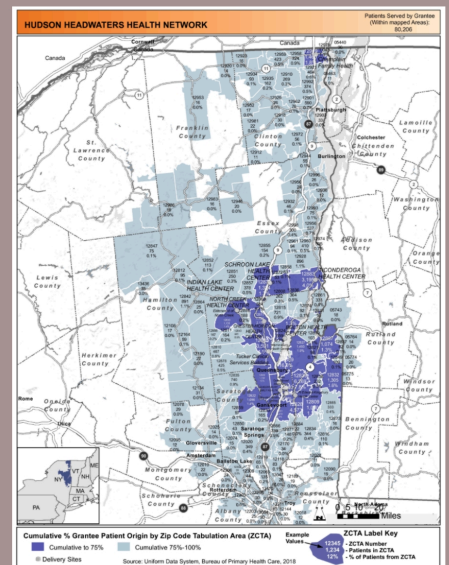
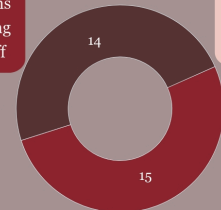
Programs by the Year



84% of health centers directly benefiting from an Innovation Grant

48.3% of programs directly benefiting Providers & Staff

51.7% had Patients as direct beneficiaries



"Hudson Headwaters Health Network, Patients Served by Grantee." Health Resources & Services Administration, "Uniform Data System, Bureau of Primary Health Care, 2018, 2018, hhs.gov/nhs/datasystem/aop/qc/dtmt-0219/ynkstate-ny.